

- If you notice a

Program Area	Catalog Number
Agriculture, Food, & Natural Resources	10090111
Agriculture, Food, & Natural Resources	10090303
Agriculture, Food, & Natural Resources	10090326
Business, Marketing, and HR	10101110
Business, Marketing, and HR	10101106
Business, Marketing, and HR	10101190
Business, Marketing, and HR	10102132

Business, Marketing, and HR	10102158
Business, Marketing, and HR	10104176
Business, Marketing, and HR	10106172
Business, Marketing, and HR	10104191
Business, Marketing, and HR	10104172
Business, Marketing, and HR	10145188
Business, Marketing, and HR	10104125
Business, Marketing, and HR	10109139
Business, Marketing, and HR	10145186
Business, Marketing, and HR	10104148
Business, Marketing, and HR	10109126
Business, Marketing, and HR	10104107

Business, Marketing, and HR	10106114
Business, Marketing, and HR	10116113
Business, Marketing, and HR	10182157
Business, Marketing, and HR	10104174
Business, Marketing, and HR	10104110
Business, Marketing, and HR	10145187
Business, Marketing, and HR	10103141
Business, Marketing, and HR	10103131
Business, Marketing, and HR	10103161
Business, Marketing, and HR	10103121
Business, Marketing, and HR	10106102

Business, Marketing, and HR	10135115
Business, Marketing, and HR	10102168
Business, Marketing, and HR	10116110
Business, Marketing, and HR	10145185
Business, Marketing, and HR	10110101
Business, Marketing, and HR	10104124
Business, Marketing, and HR	10106153
Business, Marketing, and HR	10104166
Business, Marketing, and HR	10104152
Business, Marketing, and HR	10104160
Business, Marketing, and HR	10106154

Business, Marketing, and HR	10109168
Business, Marketing, and HR	10104101
Business, Marketing, and HR	10116114
Business, Marketing, and HR	10135181
Construction/Manufacturing	10606116
Construction/Manufacturing	10606160
Construction/Manufacturing	10804301
Construction/Manufacturing	10804302
Construction/Manufacturing	10614152
Construction/Manufacturing	10449112

Construction/Manufacturing	10410108
Digital Arts	10206150
Digital Arts	10206100
Digital Arts	10206130
Digital Arts	10111112
Digital Arts	10111161
Digital Arts	10206114
Digital Arts	10206115
Digital Arts	10203105
Digital Arts	10203104

Digital Arts

10203187

Digital Arts

10203120

Digital Arts

10203178

Digital Arts

10203180

Digital Arts

10203126

Digital Arts

10111110

Digital Arts

10111101

Digital Arts

10206112

Digital Arts

10206121

Digital Arts

10206180

Digital Arts

10206154

Digital Arts

10206183

Energy

10481114

Energy

10480101

Energy

10481117

Energy

10481103

Energy

10481104



Energy

10660104

Energy

10482126

General Studies

10809172

General Studies

10809166

General Studies

10806112

General Studies

10801136

General Studies

10801196

General Studies

10809122

General Studies

10809196

General Studies

10809195

General Studies

10809198

General Studies

10809188

General Studies

10809159

General Studies

10890101

General Studies

10806154

General Studies	10804134
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Health Science	10160301
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Health Science	10160302
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Health Science	10160304
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Health Science	30543300
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Health Science	10501101
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Health Science	10501104
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Health Science	10501107
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Health Science	10806189
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Health Science	10806177
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Health Science	10806134
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Human Services & Education	10520103
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Human Services & Education	10520104
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Human Services & Education	10522102
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Human Services & Education	10522103
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Human Services & Education	10522105
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Human Services & Education	10522106
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Human Services & Education	10522110
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Human Services & Education	10522114
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Human Services & Education	10522118
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Human Services & Education	10522120
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Human Services & Education	10307148
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Human Services & Education

10307151

Human Services & Education

10307167

Information Technology

10107107

Information Technology

10150163

Information Technology

10150177

Information Technology

10150200

Information Technology	10152140
Information Technology	10152173
Information Technology	10152185
Information Technology	10154125
Information Technology	10154150
Information Technology	10154160
Information Technology	10154190
Law, Public Safety, Security	10503118
Law, Public Safety, Security	10503156
Law, Public Safety, Security	10503193
Law, Public Safety, Security	10504162

Law, Public Safety, Security	10504168
Law, Public Safety, Security	10504193
Law, Public Safety, Security	10506152
Law, Public Safety, Security	10531102
Science, Technology, Engineering, Mathematics	10804113
Science, Technology, Engineering, Mathematics	10804114
Science, Technology, Engineering, Mathematics	10620100
Science, Technology, Engineering, Mathematics	10664100
Science, Technology, Engineering, Mathematics	10664101
Science, Technology, Engineering, Mathematics	10620144



Science, Technology, Engineering, Mathematics

10660116

**PLEASE NO**

- This list is **NOT** all-inclusive. There may be classes eligible  
course that is not on this list and should be, **OR** if you notice

**\*Course has prerequisites**  
**\*\*Course requires admission t**

Class Title	Credits
Sustainable Ag: Issues & Practices	2.00
Agribusiness Economics	3.00
Intro to Dairy Science	3.00
Accounting 1	4.00
Accounting Principles	3.00
Accounting-Quickbooks	1.00
BA Strategy Analysis & Evaluation	3.00

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Business Principles	3.00
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Consumer Behavior	3.00
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Customer Contact Skills	1.00
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Customer Service	3.00
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Digital Marketing	3.00
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Entrepreneurial Service Management	3.00
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Event Marketing	3.00
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Exposition and Conventions	2.00
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Financial Management-Small Business	3.00
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Global Marketing	3.00
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Hospitality finance	3.00
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Integrated Marketing Communications	3.00
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Keyboard-Speed Building	2.00
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Labor Relations & Negotiations	3.00
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Logistics/Supply Chain Management	3.00
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Marketing Analytics	3.00
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Marketing Principles	3.00
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Marketing Your Small Business	3.00
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MS Access	1.00
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MS Excel Intro	1.00
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MS Outlook	1.00
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MS Word Intro	1.00
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Office Technologies	2.00
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Online Search Strategies	3.00
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Operations Management	3.00
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Organizational Health and Wellness	3.00
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Organizing Your Small Business	3.00
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Paralegal Intro/Legal Ethics	3.00
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Professional Presentations	1.00
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Professional Profile	3.00
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Professional Sales: Negotiation & Closing Techniques	2.00
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Professional Sales: Overview & Prep	3.00
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Professional Sales: Presentation Solutions	3.00
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Records Management	3.00
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Restaurant Management	3.00
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Selling Principles	3.00
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Training for Organizations	3.00
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Web Content Management	3.00
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CAD Intro	1.00
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Solidworks Fundamentals	1.00
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Vocational Math A	
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Vocational Math B *	
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Prototyping - Introduction to	5.00
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OSHA 30	1.00
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Building Codes - Carpentry	1.00
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Audio for Video Production	2.00
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Digital Audio	3.00
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Digital Media Overview	2.00
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Graphic Design Fundamentals *	3.00
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Illustrator Fundamentals	3.00
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Mixing & Mastering	2.00
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Music Synthesis	3.00
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Photography - Business Practices	1.00
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Photography - Digital	3.00
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Photography - Digital Editing *	3.00
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Photography - Landscape and Nature *	1.00
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Photography - Lighting *	3.00
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Photography - Lightroom	3.00
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Photography - Video Intro	1.00
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Photoshop Advanced *	3.00
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Photoshop Fundamentals	3.00
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Programming Beats	3.00
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Sampling & Remixing	2.00
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Scriptwriting & Preproduction	3.00
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Video Production and Editing 1	3.00
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Videography	3.00
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Intro to Energy Management	3.00
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Renewable Energy and Sustainability	4.00
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Energy Control Strategies	2.00
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Smart Start to Building Automation Systems	1.00
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Building Automation Systems Networking 1	1.00
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DC 1: Introduction

1.00

Introduction to Solar

4.00

Intro to Diversity Studies

3.00

Intro to Ethics: Theory and App

3.00

Principles of Sustainability

3.00

English Composition 1

3.00

Oral/Interpersonal Communication

3.00

Intro to American Government

3.00

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Intro to Sociology

3.00

Economics

3.00

Intro to Psychology

3.00

Developmental Psychology

3.00

Abnormal Psychology

3.00

College 101

1.00

General Physics 1

4.00

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Mathematical Reasoning	3.00
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Introduction to Healthcare Systems	1.00
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Private Health Insurance	2.00
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Medical Practice Procedures	3.00
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Nursing Assistant **	3.00
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Medical Terminology	3.00
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Contemporary Healthcare Practices	2.00
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Digital Literacy for Healthcare	2.00
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Basic Anatomy	3.00
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General Anatomy & Physiology *	4.00
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General Chemistry *	4.00
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Emotional Intelligence	2.00
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Advocacy of Special Populations	3.00
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EDU: Techniques in Reading	3.00
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EDU: Introduction to Educational Practices	3.00
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EDU: Behavior Management	3.00
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EDU: Child & Adolescent Development	3.00
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EDU: Literary Resources - Children	3.00
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EDU: Techniques in Language Arts	3.00
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EDU: Techniques in Math	3.00
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EDU: Techniques in Science	3.00
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ECE: Foundations of Early Childhood	3.00
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ECE: Infant & Toddler Development 3.00

ECE: Health Safety & Nutrition 3.00

Intro to IT 1.00

IT: Network: Cisco 1 3.00

Network Essentials 2.00

Cisco Intro 3.00

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IT: Program: Logic - Intro	1.00
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Programming in C# Part 1	3.00
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Website Coding	3.00
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Database Development	3.00
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Hardware 1	3.00
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IT: Support: Software - Intro	3.00
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Help Desk/User Support	2.00
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Health & Wellness for Public Safety	
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Strategies, Tactics, and Incident Management	
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Fire Protection Systems	
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Fundamentals of Emergency Dispatch	
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Criminal Justice - Professional Communications

Private Investigation Tactics

Industrial Safety & Emergency Response

Emergency Medical Technician \*\* 5.00

College Technical Math 1A 3.00

College Technical Math 1B \* 2.00

Fluids 1: Basic Pneumatics 1.00

Automation 1: Control Logic 1.00

Automation 2: Motor Control \* 1.00

Basic Mechanics 1.00

Introduction to AC/DC

2.00

**OPE:**

for Start College Now that do not appear on this list.

any errors on this list, please reach out to [startcollegenow@nwtc.edu](mailto:startcollegenow@nwtc.edu)

**s that must be met.**

**o an academic program.**

**Description**

10-090-111 SUSTAINABLE AG: ISSUES & PRACTICES ...use critical thinking skills to compare organic and sustainable agricultural practices with industrial agriculture. Explore food production issues including antibiotics, herbicides, hormones, GMOs, animal welfare, crop yields, nutrients, and pollution.

10-090-303 AGRIBUSINESS ECONOMICS ...basic knowledge of macro and micro economics will be taught, proficiency in developing basic cash flows, cost benefit analysis, enterprise analysis, budget development, profit loss statements and developing cost of production. Student should be able to develop adequate information for farm manager to analyze business proposals.

10-090-326 INTRO TO DAIRY SCIENCE ...this course provides basic knowledge of the dairy science field. Topics include animal health, anatomy and physiology, genetics and reproduction, basic breed characteristics and animal feedstuffs.

10-101-110 ACCOUNTING 1 ...accounting principles, financial statements, business transactions, accounting cycles/systems, specialized journals, accounting for cash and receivables for sole proprietorships in service or merchandising businesses.

10-101-106 ACCOUNTING PRINCIPLES ...this course provides the opportunity to learn the fundamentals of the accounting cycle, recording business transactions, preparations of the financial statements, financial statement analysis, accrual accounting, accounting for cash and internal controls, and payroll.

10-101-190 ACCOUNTING-QUICKBOOKS ...an introductory course in using QuickBooks to create vendor/employee accounts, invoices, budgets, profit/loss statements, balance sheets, A/R, A/P, journals, graphs.

10-102-132 BA STRATEGY ANALYSIS & EVALUATION ...identify and define business needs; understand business structure, strategy, and impact of work efforts; define the importance of vision, strategy, goals and objectives; and define solution scope. Effectively facilitate change management. (Prerequisite: 10-102-130, Requirements Analysis & Design)

10-102-158 BUSINESS PRINCIPLES ...economics and business; global business; ethics and social responsibility; types of business ownership; entrepreneurship; role of management: operations management; human resources; marketing; managing financial resources and legal issues impacting business.

10-104-176 CONSUMER BEHAVIOR ...examine consumer motivation and personality, information processing, lifestyles, group influences, post-purchase and post-purchase behavior in a market-based economy.

10-106-172 CUSTOMER CONTACT SKILLS...a hands-on approach to dealing with customers on the phone and in-person. Students will develop effective and efficient telephone etiquette, messaging, and voicemail skills.

10-104-191 CUSTOMER SERVICE ...examine customer service culture, develop communication and listening skills, explore diversity in the workplace, develop skills for handling challenging customers, and explore the impact of technology on customer service and engagement.

10-104-172 DIGITAL MARKETING ...an introduction into online marketing content management. From content creation and scheduling to current and trending digital tools, prepare for a world that is growing and changing every day. Create the foundation for a digital strategy that utilizes key concepts.

10-145-188 ENTREPRENEURIAL SERVICE MANAGEMENT ...the elements of your successful business with a strategic plan that focuses on servicing your customer with a winning attitude, performance, teamwork, and competition.

10-104-125 EVENT MARKETING...planning, promotion execution, and evaluation of special events (entertainment, industry, meeting/convention). Students will work toward the actual staging of an event (will require time outside of the classroom setting).

10-109-139 EXPOSITION AND CONVENTIONS ...determine budgets, return on investment, sponsorships, facility selections, exhibit layouts, convention services, promotional materials, public relations, risk assessments and post-show evaluations.

10-145-186 FINANCIAL MANAGEMENT-SMALL BUSINESS ...the importance of good recordkeeping systems, reports, and the records necessary for a small business. Financial analysis techniques are explored through hands-on Income statements and cash flow projections for small businesses.

10-104-148 GLOBAL MARKETING ...tools necessary for the student to understand the risks, rewards, and the technical aspects of doing business in a global environment.

10-109-126 HOSPITALITY FINANCE ...purchasing/receiving controls, storing/issuing controls, production controls, monitoring activities, sales controls, beverage controls, labor controls and financial statements.

10-104-107 INTEGRATED MARKETING COMMUNICATIONS ...creating, coordinating and integrating advertising, public relations and marketing activities for a specific customer or audience. A campaign will be developed and presented.

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10-106-114 KEYBOARDING-SPEED BUILDING ...typing skill and speed development on the alphabetic and numeric keyboards using analytic/diagnostic software. Basic document processing.

10-116-113 LABOR RELATIONS & NEGOTIATIONS ...introduces the participant to the history of the labor movement and includes the legal collective bargaining processes while applying the learned skills with case studies, a mock negotiation of a realistic collective bargaining contract, and the simulation of a grievance arbitration.

10-182-157 LOGISTICS/SUPPLY CHAIN MANAGEMENT ...logistics supply chain, demand management and customer service, procurement and supply management, global logistics, manufacturing, inventory management, warehousing, transportation and third-party logistics.

10-104-174 MARKETING ANALYTICS ...will equip you with a theoretical understanding of the need for data-driven marketing decisions. It also provides the relevant tools in performing data collections and analysis in delivering Return on Investment (ROI).

10-104-110 MARKETING PRINCIPLES ...marketing management, market segmentation, market research, consumer behavior, product decisions and management of distribution, pricing, promotional decisions for strategy planning.

10-145-187 MARKETING YOUR SMALL BUSINESS ...implement and evaluate a marketing plan for their small business. Students will develop a marketing plan for a selected small business. Components of the plan include market research, customer focus, quality, pricing, and advertising.

10-103-141 MS ACCESS ...creating/modifying database tables, compacting a database, managing records, defining table relationships, creating queries, calculations, and aggregate functions, sorting, and using form/report wizards. Windows experience improves success.

10-103-131 MS EXCEL INTRO ...creating worksheets, enhancing worksheet appearance, moving data between worksheets and workbooks, using formulas and functions, creating charts and using clip art. Windows experience improves success.

10-103-161 MS OUTLOOK ...create and organize E-mail, schedule meetings, create tasks, and manage contacts.

10-103-121 MS WORD INTRO ... word processing basics including creating, revising, formatting, printing; sections, tabs, multiple-page numbering; manipulating text; creating headers/footers; creating/formatting tables, graphics; and merging documents.

10-106-102 OFFICE TECHNOLOGIES...an introduction to the information processing cycle including new technology, computer system unit, Internet research, input and output devices, software, networks, ergonomics, and data storage.

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10-135-115 ONLINE SEARCH STRATEGIES ...understanding of how search engines relate to the success of a website or web-based business by investigating the primary search engines and the tactics that can be used to increase visibility within search engines.

10-102-168 OPERATIONS MANAGEMENT ...the process of evaluating alternative courses of action to given problems and arriving at the most suitable plan. Entails thorough analysis of the pros and cons of every alternative solution. Explore features of production/service systems to include aggregate planning, forecasting techniques, scheduling, MRP and ERP, and inventory management systems. An operational simulation will apply the learnings.

10-116-110 ORGANIZATIONAL HEALTH AND WELLNESS ...introduces the student to the concepts involved in organizational wellness programs and the impact from a financial and human asset standpoint. Learners will research wellness programs, develop proposed systems for district-based organizations, and calculate projected cost savings from the implementation of these programs. Insurance principles will also be examined by the learner.

10-145-185 ORGANIZING YOUR SMALL BUSINESS ...the components of small business ownership; examining a variety of small business startup and operation scenarios. Assesses your own readiness to begin the entrepreneurial adventure.

10-110-101 PARALEGAL INTRO/LEGAL ETHICS ...introduction to and exploration of the paralegal profession and paralegal roles; legal ethics, state and federal court systems; civil and criminal procedure; overview of substantive areas of law; locating and interpreting statutes and cases; drafting legal correspondence.

10-104-124 PROFESSIONAL PRESENTATIONS ...learn how to create and deliver presentations that engage your audience and meet established objectives. Utilize current technology to enhance communications.

10-106-153 PROFESSIONAL PROFILE ...developing a professional image and attitude, including study of business ethics and etiquette; goal setting; anger, stress, and time management; understanding of diverse cultures; and development of platform skills.

10-104-166 PROFESSIONAL SALES: NEGOTIATION & CLOSING TECHNIQUES ...identify then navigate through customer resistance, and to utilize effective closing strategies that ensure customer satisfaction and promote goodwill.

10-104-152 PROFESSIONAL SALES: OVERVIEW & PREP ...develop an understanding of the role consultative selling plays in a market based economy, and how to create a strong foundation to begin the selling process.

10-104-160 PROFESSIONAL SALES: PRESENTATION SOLUTIONS ...develop a system to accurately determine a customer's needs, and how to create a dynamic and customized sales presentation that clearly articulates creative solutions for the customer.

10-106-154 RECORDS MANAGEMENT ...major systems of filing classification: alphabetic, numeric, geographic and subject; retention and disposition of records; records equipment and technology.

10-109-168 RESTAURANT MANAGEMENT ...food/beverage industry, product classifications, responsible service; bar/kitchen equipment/organization; maintaining clean/sanitary facilities; staffing, training, supervising food/beverage employees; promotions planning; budgeting/cost controls of food/beverage operations.

10-104-101 SELLING PRINCIPLES ...selling as a career; success factors in selling; personality development; product knowledge; and the sales process involving preparation, approach, presentation-demonstration, handling objections, and closing the sale successfully.

10-116-114 TRAINING FOR ORGANIZATIONS ...applies the skills and tools necessary to implement the training cycle of assessment, design, implementation and evaluation. Each learner will develop and present a complete training project based upon adult learning theory and instructional design techniques.

10-135-181 WEB CONTENT MANAGEMENT ...this course provides the opportunity for the learner to develop the knowledge, skills, process and understanding to build, execute, analyze and report upon web campaigns within a Content Management System. Explore techniques and tools to monitor campaigns. Execute post-campaign measurements and ROI analysis.

10-606-116 CAD (COMPUTER AIDED DRAFTING)-INTRODUCTION ...CAD terminology, drawing preliminaries, basic inquiry and setting commands, layer setting and manipulation, basic drawing and display commands, basic edit commands, and plotting, using AutoCAD software.

10-606-160 SOLIDWORKS FUNDAMENTALS ...introduces terminology; software operation and interface layout. It also exposes the student to creating basic models, assemblies & using the drawing environment.

10-804-301 VOCATIONAL MATH A ...This course provides the opportunity for the learner to develop the knowledge and skills to apply the concepts of whole numbers, fractions, decimals, measurement, proportions, and percent to their career. No prerequisites needed.

10-804-302 VOCATIONAL MATH B ...This course provides the opportunity for the learner to develop the knowledge and skills to apply the concepts of algebra, geometry, and trigonometry to their career.

10-614-152 PROTOTYPING-INTRODUCTION TO ...introduction to the prototype & design industry using a variety of shop tools and equipment, machine processes, and fabrication techniques with an emphasis on shop safety, hand skills, accuracy, professionalism, and working within specified tolerances to build three dimensional models.

10-449-112 OSHA 30 ...addresses OSHA 29CFR1926 rules and is approved by OSHA for construction workers, foremen, job supervisors, and anyone involved in construction trades. Successful participants receive 30-hour card from OSHA.

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10-410-108 BUILDING CODES - CARPENTRY ...this course will teach the basic requirements for the erection of buildings inhabited by the public for living, work and pleasure.

10-206-150 AUDIO FOR VIDEO PRODUCTION ...live and recorded audio acquisition for video production. In-the-studio and pre-produced audio recording and playback concepts and techniques. Audio for video equipment including microphones, virtual mixers and talk-back intercom systems.

10-206-100 DIGITAL AUDIO ...concept of analog to digital audio conversion; audio production with software including editing, processing, mixing and exporting. Creating radio imaging and advertising; producing various length content for distribution through multiple mediums.

10-206-130 DIGITAL MEDIA OVERVIEW ...media examples in audio, video, history of radio/tv broadcasting, concepts of videography, live video streaming, pre-production, scriptwriting and motion graphics.

10-111-112 GRAPHIC DESIGN FUNDAMENTALS ...explore and discover graphic design careers. Course content covers history of graphic design, concept strategies, presentation and critique processes. Begin applying design principles, design solutions, and design requirements.

10-111-161 ILLUSTRATOR FUNDAMENTALS ...develop basic knowledge and skills using Adobe Illustrator, apply vector graphic strategies into graphic design medias and integration into other software packages. Course content covers creating basic shapes, drawing, transforming elements, working with type, blending, layers and special effects.

10-206-114 MIXING & MASTERING ...the fundamental principles and techniques needed to fuse multiple audio elements into a clear comprehensive final product. Delivery of professional sounding stereo audio files, that can be used on TV, radio, film and the internet. Examine modern music production, including level control, frequency content, stereo imaging, and spatial depth. Lessons will include equalization and dynamic level adjustment of stereo content to make it competitive, balancing audio tracks, panning, dynamics (compressors, limiters, expanders, and gates), enhancers, delays and reverb.

10-206-115 MUSIC SYNTHESIS ...concept of digital synthesis, using various software synthesizers. Creating new sounds and instruments for use in song creation in many styles. FM, Wavetable, Additive, Subtractive as well as sampling based synthesis are discussed.

10-203-105 PHOTOGRAPHY-BUSINESS PRACTICES ...learn business practices needed to succeed in the photography industry. Develop contracts, release forms, set a pricing structure, understand copyright, among other entrepreneurial and corporate practices.

10-203-104 PHOTOGRAPHY-DIGITAL ...learn basic digital camera operations for capturing still images. Develop skills needed to create a proper exposure in various camera modes in addition to lens selection, lighting basics and creative compositions. Access to an SLR or mirrorless digital camera required.



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10-203-187 PHOTOGRAPHY-DIGITAL EDITING ...digital editing through advanced tool usage and masking in Adobe Photoshop and Lightroom. Non-destructive editing through RAW and smart objects. Learn color correction, advanced retouching, automation, and develop reusable presets/compositions.

10-203-120 PHOTOGRAPHY-LANDSCAPE AND NATURE ...photograph landscapes and water, night and low light, flora and fauna, and macro images to showcase natural scenes and textures. Learn equipment needed, safety in the field, and post-production techniques. Access to an SLR or mirrorless digital camera required.

10-203-178 PHOTOGRAPHY-LIGHTING ...identify and control qualities of light. Setup and photograph multiple light scenarios with speed-lights, strobes, and continuous lights. Work with natural light and light modifiers. Access to an SLR or mirrorless digital camera required.

10-203-180 PHOTOGRAPHY-LIGHTROOM ... organize and manage a library of images by applying metadata and backup solutions. Course content covers functions of Adobe Lightroom. Creatively edit photos using basic retouching, image detailing and color correction in preparation for publishing or print.

10-203-126 PHOTOGRAPHY-VIDEO INTRO ...video basics for photographers. Create video using proper resolution, frame rates and exposure settings. Develop skills in composition, story development, basic video editing, and delivery formats. Access to an SLR or mirrorless digital camera required.

10-111-110 PHOTOSHOP ADVANCED ...perform raster Image Editing. Course content covers advanced functions of Adobe Photoshop, advanced editing techniques and short cut keys. Create image effects and composite files using Adobe CC software, and manage project components for complex Photoshop files.

10-111-101 PHOTOSHOP FUNDAMENTALS ...Photoshop is the essential tool for digital image manipulation in graphic design, web design, and photography. Students develop technical skills in solving visual design and production problems. Instruction covers Photoshop's vast array of tools, filters, and procedures including workspace basics, image resizing, output preparation, layer management, selection strategies, editing and adjustment basics, composites, filters, and effects. A portfolio of digitally generated and manipulated images is completed to demonstrate course competencies and learning objectives have been met.

10-206-112 PROGRAMMING BEATS ...concept of rhythm, utilizing drums and percussion in various styles with Drummer Tracks and Ultrabeat-Logic's beat creation interface. Musical feel as well as quantizing and expression are explored.

10-206-121 SAMPLING & REMIXING ...creating sound from many audio sources, manipulating and using those sounds in musical compositions. Changing existing song structure to create extended dance mixes, radio mixes and dubs. Distribution and marketing for the new composer/songwriter, finding musical opportunities.

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10-206-180 SCRIPTWRITING & PREPRODUCTION ...research and development of writing for broadcast (traditional and web) and pre-produced media. Script based production planning including budgeting, scheduling, storyboarding and logistics planning. Legal matters including copyright, talent and location releases.

10-206-154 VIDEO PRODUCTION AND EDITING I ...fundamentals of video production and editing including project and media management, organization and workflow. Emphasis on hands-on production and post production experience using current technologies in digital video.

10-206-183 VIDEOGRAPHY ...technical aspects of capturing motion images including composition, lighting, exposure, filtration, and camera selection. Develop skills in pre-production through post-production of motion photography projects.

10-481-114 INTRO TO ENERGY MANAGEMENT ...introduces the basic concepts of energy, utility systems and utility rate structures; defines the need for energy management as an integral part of society at all levels. The course will present the various opportunities available to energy management students. **PLEASE NOTE: It is recommended to take Renewable Energy and Sustainability as a precursor to any other Energy courses.**

10-480-101 RENEWABLE ENERGY AND SUSTAINABILITY ...an overview of various renewable energy technologies and sustainable design practices and their current applications. Emphasis will be placed on policies, renewable energy production, green products and jobs. **PLEASE NOTE: It is recommended to take Renewable Energy and Sustainability as a precursor to any other Energy courses.**

10-481-117 ENERGY CONTROL STRATEGIES ...building system control concepts and devices; including electric and digital controls, emphasis is placed on identifying and understanding control strategies related to energy using systems and methods to estimate energy savings. **PLEASE NOTE: It is recommended to take Renewable Energy and Sustainability as a precursor to any other Energy courses.**

10-481-103 SMART START TO BUILDING AUTOMATION SYSTEMS ...identify and understand how building mechanical systems including ventilation and air handling, heating, cooling, and lighting components are used to provide human comfort. The course focus is on Building Automation System (BAS) components, including system architecture and sequences of operation. **PLEASE NOTE: It is recommended to take Renewable Energy and Sustainability as a precursor to any other Energy courses.**

10-481-104 BUILDING AUTOMATION SYSTEMS NETWORKING 1 ...presents the fundamental concepts of Building Automation System (BAS) network architecture, digital network communications, IP protocol, network signal transmission and media. **PLEASE NOTE: It is recommended to take Renewable Energy and Sustainability as a precursor to any other Energy courses.**

10-660-104 DC 1: INTRODUCTION ...introduction to the concepts of DC electricity and simple series circuits. Voltage, current, resistance, Ohm's Law, power and Kirchoff's Voltage Law are defined. (This class can only be taken at the high school level.) **PLEASE NOTE: It is recommended to take Renewable Energy and Sustainability as a precursor to any other Energy courses.**

10-482-126 INTRODUCTION TO SOLAR ...an overview of the use of sunlight to produce heat and electricity and the practical and economical use of solar power and solar thermal systems. Learn the importance of energy efficiency and the economics of solar hybrid designs. **PLEASE NOTE: It is recommended to take Renewable Energy and Sustainability as a precursor to any other Energy courses.**

10-809-172 INTRO TO DIVERSITY STUDIES...basic American values of justice and equality by teaching vocabulary, history of immigration/conquest, transcultural communication, legal liability, multicultural majority/minority relations, ageism, sexism, gender, sexual orientation, the disabled/ADA.

10-809-166 INTRO TO ETHICS: THEORY & APP ...basic understanding of theoretical foundations of ethical thought; analyze/compare relevant issues using diverse ethical perspectives; critically evaluate individual, social/professional standards of behavior--applying a systematic decision-making process.

10-806-112 PRINCIPLES OF SUSTAINABILITY ...prepares the student to develop sustainable literacy, analyze the interconnections among the physical and biological sciences and environmental systems, summarize the effects of sustainability on health and well-being, analyze connections among social, economic, and environmental systems, employ energy conservation strategies to reduce the use of fossil fuels, investigate alternative energy options, evaluate options to current waste disposal and recycling in the U.S., and analyze approaches used by your community to promote and implement sustainability.

10-801-136 ENGLISH COMPOSITION 1 ...learners develop knowledge/skills in planning, organizing, writing, editing. Students will also analyze audience/purpose, use elements of research, format documents using standard guidelines, and develop critical reading skills.

10-801-196 ORAL/INTERPERSONAL COMMUNICATION ...this course focuses on developing effective listening techniques and verbal and nonverbal communication skills through oral presentation, group activity, and other projects. The study of self, conflict, and cultural contexts will be explored, as well as their impact on communication.

10-809-122 INTRO TO AMER GOVERNMENT ...introduces American political processes and institutions: focusing on rights/responsibilities of citizens and the process of participatory democracy. Examines separation of powers and checks/balances & the roles of different groups.

10-809-196 INTRODUCTION TO SOCIOLOGY ...the nature and variety of groups; inequality, race and ethnicity; family, population, social integration, and change; collective behavior; politics, economics, religion, education, and the effects of technology.

10-809-195 ECONOMICS This course is designed to give an overview of how a market-oriented economic system operates, and it surveys the factors which influence national economic policy. Basic concepts and analyses are illustrated by reference to a variety of contemporary problems and public policy issues. Concepts include scarcity, resources, alternative economic systems, growth, supply and demand, monetary and fiscal policy, inflation, unemployment and global economic issues.

10-809-198 INTRODUCTION TO PSYCHOLOGY ...survey of theoretical foundations of human behavior such as sensation and perception, motivation, emotions, learning, personality, psychological disorders, therapy, stress, and human diversity in personal, social and vocational settings.

10-809-188 DEVELOPMENTAL PSYCHOLOGY ...defines human development; examines theories; heredity and environmental effects; prenatal development and birth; evaluates biosocial, cognitive psychosocial development through the life span; aging, death, and dying.

10-809-159 ABNORMAL PSYCHOLOGY ...surveys features, causes, assessment and treatment of abnormal behavior through major theoretical perspectives. Introduces the diagnosis system of the DSM-IV, the history, cultural/social differences, current perspectives, diagnosis criteria/treatments.

10-890-101 COLLEGE 101 ...Students will utilize digital tools and resources to assess, explore, practice, apply, and evaluate both employability and learning skills. By establishing NWTC cultural values as hallmarks of success in academic, career, and personal settings the course encourages reflective, personalized development of a growth mindset and emphasizes the importance of making wise choices. To maximize the return on investment, students should take this course in their first semester as it identifies key expectations (hidden rules) of higher learning and professional employment.

10-806-154 GENERAL PHYSICS 1 ...applications/theory of basic physics principles: problem-solving, laboratory investigation, and applications including unit conversion and analysis, vectors, translational and rotational kinematics/dynamics, heat/temperature, and harmonic motion and waves.

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10-804-134 MATHEMATICAL REASONING ...All college students, regardless of their college major, need to be able to make reasonable decisions about fiscal, environmental, and health issues that require quantitative reasoning skills. An activity based approach is used to explore numerical relationships, graphs, proportional relationships, algebraic reasoning, and problem solving using linear, exponential and other mathematical models. Students will develop conceptual and procedural tools that support the use of key mathematical concepts in a variety of contexts. This course may be used as the first of a two part sequence that ends with Quantitative Reasoning as the capstone general education math requirement.

10-160-301 INTRODUCTION TO HEALTHCARE SYSTEMS ...examines the history of the U.S. healthcare system, different healthcare organizations and various roles of healthcare providers.

10-160-302 PRIVATE HEALTH INSURANCE ...presents common health insurance terminology. Students are introduced to various private health insurance programs including: managed care, CDHPs, and hospital insurance.

10-160-304 MEDICAL PRACTICE PROCEDURES ...emphasizes administrative procedures in the electronic medical office including: patient registration, appointment scheduling and medical office software.

30-543-300 NURSING ASSISTANT...basic nursing/personal care skills, principles of communication skills, resident rights and team work with other care givers under the supervision of a licensed nurse. (Pre-requisite: Accepted into the Nursing Assistant program. Call 920-498-5444 or toll free 1-888-385-6982 or go to <http://www.nwtc.edu> for directions.)

10-501-101 MEDICAL TERMINOLOGY ...focuses on the component parts of medical terms: prefixes, suffixes, and root words. Students practice formation, analysis and reconstruction of terms. Emphasis on spelling, definition and pronunciation. Introduction to operative, diagnostic, therapeutic and symptomatic terminology of all body systems, as well as systemic and surgical terminology.

10-501-104 CONTEMPORARY HEALTHCARE PRACTICES...prepares learners to work in the healthcare environment as part of a healthcare team. Learners will investigate the healthcare community, patient privacy standards, and the professional behavior that is expected in today's medical community. Learner will examine various aspects of verbal and written communication skills, customer service principles, and problem solving techniques necessary to be a vital member of the healthcare workforce.

10-501-107 DIGITAL LITERACY FOR HEALTHCARE...the course will explore the use of the electronic health record, the role of social media in health care communication, the uses of wearable technologies that monitor activity and heart rate, the use of data to manage population health and the impact of new developments on the healthcare workforce.

10-806-189 BASIC ANATOMY ...examines concepts of anatomy and physiology as they relate to health careers. Learners correlate anatomical and physiological terminology to all body systems.

10-806-177 GENERAL ANATOMY & PHYSIOLOGY ...overview of the human anatomy/physiology using a body-systems approach, emphasizing the interrelationships between form/function at the gross and microscopic levels.

10-806-134 GENERAL CHEMISTRY ...covers chemistry fundamentals. Topics: metric system, problem-solving, periodic relationships, chemical reactions, chemical equilibrium, properties of water; acids, bases, and salts; and gas laws.

10-520-103 EMOTIONAL INTELLIGENCE ...This course will introduce the student to the importance of emotional intelligence in the human services field. Emotional intelligence works to increase the student's emotional self-awareness, self-regulation, core values internal motivation, increasing empathy, and building skills for interpersonal effectiveness needed to be an effective human service worker. Students will utilize these basic skills in the human service field to adapt and manage their responses to various situations. Apply reflective practitioner techniques.

10-520-104 ADVOCACY OF SPECIAL POPULATIONS ...Examine the concept of advocacy as it relates to the human services field. Identify various populations that students will work with within the human services field. Develop and practice strategies for communication and advocating for people. Explore belief systems, social pressure, moral problems and decision making as it relates to various child and adult populations. Apply reflective practitioner techniques.

10-522-102 EDU; TECHNIQUES IN READING ...students learn techniques to support reading development for all learners. Students learn techniques to promote phonological awareness, phonemic awareness, and phonics. Students also learn strategies to promote word analysis, vocabulary, and reading fluency skills.

10-522-103 EDU: INTRODUCTION TO EDUCATIONAL PRACTICES ...students analyze preK-12 education in the United States, determine roles and responsibilities of school personnel, and explore current trends and best practices. Students identify how students learn and the foundations of lesson planning. Students analyze Assessment strategies, classroom management, and techniques for supporting learners.

10-522-105 EDU: BEHAVIOR MANAGEMENT ...students evaluate models of behavior management, analyze social emotional learning, and explain the importance of proactive management techniques. In addition, students evaluate models of behavior management, analyze behavior and analyze the influence of Adverse Childhood Experiences on behavior in order to focus on developing skills to assist in empowering children to take an active role in self-control and classroom management.

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10-522-106 EDU: CHILD & ADOLESCENT DEVELOPMENT...provides an overview of physical, motor, perceptual, cognitive, social/emotional and growth and development birth through adolescence. Analyzes social, parental, cultural, brain, and economic influences on development.

10-522-110 EDU: LITERARY RESOURCES-CHILDREN ...learners use literature genres to support student learning in a library setting. Literature supported with drama, author studies, motivational activities, and storytelling. Supporting classroom teachers and literature awareness also incorporated.

10-522-114 EDU: TECHNIQUES IN LANGUAGE ARTS ...students explore various genres of children's and young adult literature. Students examine techniques used to support learners in reading and writing and strategies for assessing learners in the process. Students examine techniques to support learners with reading and writing across the curriculum.

10-522-118 EDU: TECHNIQUES IN MATH ...students learn key terminology and research-based strategies to support learners in math domains: numbers, base ten operations, algebraic thinking, geometry, and measurement and data. Current practice including manipulatives, problem solving and assessment will be covered within the framework of state and national standards.

10-522-120 EDU: TECHNIQUES IN SCIENCE ...students are introduced to the content and processes of teaching science. Students explore science processes, strategies, procedures, assessment options and factors affecting science learning. Students study and practice strategies for assisting with group and individual activities in science.

10-307-148 ECE: FOUNDATIONS OF EARLY CHILDHOOD ... This 3-credit course introduces you to the early childhood profession. Course competencies include: explore the concepts of diversity, cultural responsiveness, and anti-bias as it relates to early childhood education, investigate the history of early childhood education, examine regulatory requirements for early childhood education programs in WI, summarize types of early childhood education settings, identify the components of a quality early childhood education program, summarize responsibilities of early childhood education professionals, explore early childhood curriculum models and examine the critical role of play as it relates to developmentally appropriate practice.



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10-307-151 ECE: INFANT & TODDLER DEVELOPMENT...In this 3-credit course you will study infant and toddler development as it applies to an early childhood education setting. Course competencies include: integrate strategies that support diversity, cultural responsiveness, and anti-bias perspectives; analyze development of infants and toddlers (conception to thirty-six months); correlate prenatal and postnatal conditions with development; summarize child development theories; analyze the role of heredity and the environment; examine culturally and developmentally appropriate environments for infants and toddlers, examine the role of brain development in early learning (conception through thirty-six months); examine caregiving routines as curriculum; and examine developmental and environmental assessment strategies for infants and toddlers.

10-307-167 ECE: HEALTH SAFETY & NUTRITION...This 3-credit course examines the topics of health, safety, and nutrition within the context of the early childhood educational setting. Course competencies include: integrate strategies that support diversity, cultural responsiveness, and anti-bias perspectives; examine governmental regulations and professional standards as they apply to health, safety, and nutrition; plan a safe early childhood environment; plan a healthy early childhood environment; plan nutritionally sound menus; examine child abuse and neglect issues and mandates; describe Sudden Infant Death Syndrome (SIDS) risk reduction strategies, describe strategies to prevent the occurrence of Shaken Baby Syndrome (SBS); incorporate health, safety, and nutrition concepts into the children's curriculum.

10-107-107 INTRO TO IT ...This course provides an overview of Information Technology by comparing and contrasting the various fields within the broader IT industry. Students will be exposed to hardware, software, networking, programming, and analyst roles to understand how each plays an integral role in IT.

10-150-163 IT:NETWORK:CISCO 1 ...this course will provide the learner the opportunity to understand IT networking concepts including cable characteristics and termination, OSI reference model, IP addressing and subnetting, network architectures and basic protocols, Ethernet switches, basic router operation and configuration.

10-150-177 NETWORK ESSENTIALS...this course will provide the learner the opportunity to develop the knowledge, skills, process, and understanding of client OS installation, configuration, administration, including troubleshooting, network connectivity, standard system maintenance procedures, command line introduction, and basic PowerShell scripting.

10-150-200 CISCO INTRO ...introduces the architectures, models, protocols, and networking elements that connect users, devices, applications and data through the internet and across modern computer networks - including IP addressing and Ethernet fundamentals. By the end of the course, students can build simple local area networks (LANs) that integrate IP addressing schemes, foundational network security, and perform basic configurations for routers and switches.



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10-152-140 IT:PROGRAM:LOGIC-INTRO ...techniques for developing computer programs to solve business problems; includes logic, structure, flowcharting, comparing, looping, variables, arrays, file processing, objects, methods, properties, events, data validation, testing procedures.

10-152-173 PROGRAMMING IN C# PART 1 ...provides a foundation of syntax/semantics of C# .NET programming language to develop Windows-based applications. Covers the architecture of Microsoft's .NET platform where C# is the native language.

10-152-185 WEBSITE CODING ...create code for generating the structure, function, and design of static websites using standards-based HTML5 and CSS3; validate code; test multi-browser and multi-device functionality.

10-154-125 DATABASE DEVELOPMENT ...database uses, database terminology, analyzing information requirements, data models, database design phases, entity relationships, normalization processes, database management systems, database objects, development environments, creating tables, writing queries using SQL, testing.

10-154-150 HARDWARE 1...learners will be introduced to installing, troubleshooting, and configuring: computing basics, PC Technician Responsibilities, hardware components, operating systems Basics, storage media, system implementation, and system management tools.

10-154-160 IT:SUPPORT:SOFTWARE-INTRO ...an introductory course for the Computer Support Specialist program and covers the fundamental capabilities and functions of Windows, Word, Excel, Power Point, and Access.

10-154-190 Help Desk/User Sup ...describe the role of the help desk in technology support, use terminology, processes, and tools, and demonstrate the use of business, technical, communication, and self-management skills required for help desk support professionals.

10-503-118 HEATH & WELLNESS FOR PUBLIC SAFETY ...a guide to a comprehensive occupational safety, health, and wellness program in a fire and emergency response organization.

10-503-156 STRATEGIES, TACTICS, AND INCIDENT MANAGEMENT ...provides an in-depth analysis of the principles of emergency response through utilization of an incident management system. Prepares students to pursue current national ICS training requirements.

10-503-193 FIRE PROTECTION SYSTEMS ...provides information relating to the features of design and operation of fire detection and suppression systems.

10-504-162 FUNDAMENTALS OF EMERGENCY DISPATCH ...This course provides the opportunity for the learner to develop the knowledge skills process and understanding every successful public safety telecommunicator needs to meet the demands of this critical profession.

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10-504-168 CRIMINAL JUSTICE-PROFESSIONAL COMMUNICATIONS...Learners will internalize and apply the foundations of human interaction including universal truths; development of voluntary compliance, cooperation, and collaboration; owning their own weaknesses; and, knowing when to act. Students will apply professional communication skills, including arbitration, mediation, and ethical intervention in a simulated criminal justice setting.

10-504-192 PRIVATE INVESTIGATION TACTICS ...private investigators are used by law firms, corporations, insurance companies and other public and private entities. This course covers the basics of locating individuals using open sources of information, ethical considerations for investigators, constitutional law application and current investigative practices as preparation for success as a private investigator, corporate and private security or insurance claim investigator. Includes lessons on developing a business and marketing plan and preparing for the Wisconsin Private Detective license exam.

10-506-152 INDUSTRIAL SAFETY & EMERGENCY RESPONSE ...state and federal regulations related to worker safety, industrial hygiene, and response to emergency situations. Emphasis is placed on response to releases of hazardous materials.

10-531-102 EMERGENCY MEDICAL TECHNICIAN ...preparatory aspects, airway management, patient assessment, medical/behavioral cases, trauma care, pediatric cases, and field operations in basic life-support emergency medical care.  
(Prerequisite: Accepted into EMT program or Fire Protection Technician program)

10-804-113 COLLEGE TECHNICAL MATH 1A ...topics include solving linear equations; graphing; percent; proportions; measurement systems; computational geometry; and right triangle trigonometry. Emphasis will be on the application of skills to technical problems.

10-804-114 COLLEGE TECHNICAL MATH 1B ...topics include: performing operations on polynomials; solving quadratic and rational equations; formula rearrangement; solving systems of equations; and oblique triangle trigonometry. Emphasis will be on the application of skills to technical problems.

10-620-100 FLUIDS 1: BASIC PNEUMATICS ...what fluid power is, differentiate between hydraulics and pneumatics, implement basic pneumatic circuits, utilize schematics, apply Pascal's Law, define properties of fluids, implement airflow control and hydraulics cylinder circuits.

10-664-100 AUTOMATION 1: CONTROL LOGIC ...electric motor control components such as switches, relays, starters, transformers; and safely mount and install motor and motor control components and perform related wiring and troubleshooting of motor control circuits.

10-664-101 AUTOMATION 2: MOTOR CONTROL ...electric motor control components such as sensors, timers and counters.

10-620-144 BASIC MECHANICS ...Introduction to basic mechanical devices and tools used for assembly, disassembly and adjustment.

10-660-116 INTRODUCTION TO AC/DC ...introduces the concepts of AC and DC power and basic circuits. Using a multimeter, students learn about voltage, current, and resistance in both AC and DC circuits.



Prerequisite	Course Availability
N/A	Fall
N/A	Fall
N/A	Fall
N/A	Summer, Fall, Spring
N/A	Summer, Fall, Spring
N/A	Summer, Fall, Spring
N/A	Fall, Spring

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Summer, Fall, Spring

Completion of: 10804301  
Vocational Math A, with a  
C or better

Fall, Spring

N/A

Fall

N/A

Fall, Spring



N/A

Fall

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Fall, Spring

N/A

Fall, Spring

N/A

Fall, Spring

Corequisite: 10111161  
Illustrator Fundamentals

Fall, Spring

N/A

Summer, Fall, Spring

N/A

Spring

N/A

Fall

N/A

Fall, Spring

N/A

Summer, Fall, Spring

10111101 Photoshop Fundamentals	Fall, Spring
10203104 Photography - Digital	Fall, Spring
10203104 Photography - Digital	Fall, Spring
N/A	Fall, Spring
N/A	Fall, Spring
10111101 Photoshop Fundamentals	Fall, Spring
N/A	Summer, Fall, Spring
N/A	Fall
N/A	Spring

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N/A Fall, Spring

Acceptance into CNA  
Program (contact NWTC  
Career Coach or Dual Credit  
Specialist for more  
information) Summer, Fall, Spring

N/A Summer, Fall, Spring

N/A Summer, Fall, Spring

N/A Summer, Fall, Spring

N/A	Summer, Fall, Spring
C or better in high school Chemistry	Summer, Fall, Spring
C or better in high school Algebra 2	Summer, Fall, Spring
N/A	Fall, Spring
N/A	Fall, Spring
N/A	Fall
N/A	Summer, Fall, Spring
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N/A	Fall
N/A	Spring
Acceptance into EMT Program (contact NWTC Career Coach or Dual Credit Specialist for more information)	Summer, Fall, Spring
N/A	Summer, Fall, Spring
Completion of: 10804113 College Tech Math 1A, with a C or better	Fall, Spring
N/A	Fall, Spring
N/A	Summer, Fall, Spring
10664100 Automation 1: Control Logic	Summer, Fall, Spring
N/A	Fall, Spring

N/A

Summer, Fall, Spring